CONTENTS

Acknowledgments	Ι
Preface	III
L Overview Nancy Levenburgand Vipin Gupta	1
PART A: MACRO	
2. Shifting Ties of Family Businesses: The Surgical Instrument Cluster of Sialkot, Pakistan <i>Khalid Nadvi</i>	27
 Communal Business Families in India, 1850-1947: Three Patterns in the Emergence of Indigenous Industrialists <i>Gijsbert Oonk</i> 	48
4. Diversification Model of Family Business Group Growth in Bangladesh Mahfuzul Haque and M Kabir Hassan	67
5. Family Business in Indonesia - Competitive Advantage in <i>Merantau</i> <i>Brian L Connelly</i>	95
 Family Business in Thailand: Ownership Structure and Stock Market Natenapha Wailerdsak 	108

PART B: MICRO

12.

 7. Sahaf Model of Family Business - Sohaff Shawls (Pakistan) AriflqbalRana 13 	7
8. Trust Model of Family Business Professionalization and Growth in Pakistan <i>WasifMKhan</i>	156
9. Kartha-Based Undivided Family Model - The Murugappa Group, India John L Ward and Carol Zsolnay	177
10.Successor's Dilemma in an Indian Family Firm2Christine Blondel, Ludo Van der Hey den, Niraj and Thomas	03
11. Immigrant Dilemma for Family Business Succession: Gujarati Community in the UK <i>Mike Wright, Darshan Bachkaniwala and Monder Ram</i>	225
Conclusions - A Culturally-Sensitive Analysis of Southern Asian Family Businesses Vipin Gupta, Nancy Levenburg, Lynda L Moore, Jaideep Motwani and Thomas V Schwarz	241