

### **PARADISE 3Q 2020 Earnings Release**

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As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organizational structure, redefinition of accounting policies, etc., and may cause the actual result to differ from those stated or implied in this material.

## 1. 3Q 2020 Earnings Summary



- After the COVID-19 outbreak, 3Q20 Sales down 67% YoY
- Operating profit turned into loss of KRW 31.1bn but loss narrowed QoQ backed by cost savings effect

	2020 3Q	2019 3Q	YoY (%)	2020 2Q	QoQ (%)
Sales	90,551	274,384	(67.0%)	74,636	21.3%
Casino	40,110	107,724	(62.8%)	35,554	12.8%
Hotel	19,613	25,150	(22.0%)	12,017	63.2%
Integrated Resort	29,249	135,172	(78.4%)	26,015	12.4%
Other	1,578	6,338	(75.1%)	1,050	50.2%
Cost of sales	108,518	211,252	(48.6%)	103,688	4.7%
Gross profit	(17,967)	63,131	-	(29,052)	-
SG&A	13,092	22,070	(40.7%)	15,453	(15.3%)
Operating profit	(31,059)	41,062	-	(44,506)	-
OPM (%)	-	15.0%	-	-	-
EBITDA	(5,232)	65,605	-	(18,262)	-
Net profit	(31,993)	42,334	-	(48,658)	-
Controlling interest	(16,300)	34,207	-	(31,876)	-

## 2-1. Earnings by Subsidiary – Paradise (Separated)





- Casino sales down 63% YoY due to overseas travel restrictions after the COVID-19 outbreak
- 3Q operating loss narrowed and EBITDA turned into profit
  QoQ backed thanks to the effect of cost savings

#### **Paradise**

	2020 3Q	2019 3Q	YoY (%)	2020 2Q
Sales	41,548	113,431	(63.4%)	36,305
Casino	40,110	107,724	(62.8%)	35,554
Spa	1,437	5,706	(74.8%)	751
Cost of sales	41,594	92,781	(55.2%)	41,630
Gross profit	(47)	20,649	nm	(5,325)
SG&A	5,865	8,368	(29.9%)	8,629
Operating profit	(5,912)	12,281	nm	(13,954)
OPM (%)	-	10.8%	-	-
EBITDA	2,161	18,414	(88.3%)	(5,697)
Net profit	3,305	22,561	(85.4%)	(10,190)

## 2-2. Earnings by Subsidiary – Paradise SegaSammy



### Casino sales down 86% YoY following the impact of COVID-19

- Hotel sales up QoQ as a recovery in domestic demand
  - Local demand shows sign of fast recovery after eased social distancing measure from 2.5 level
- · P-City resort facilities to partially shut down from Jul 1
- Hotel 'Art Paradiso, Club 'CROMA', Spa 'CIMER', theme park
  'WONDER BOX' was decided to temporary close
- One-off cost related restructuring actions reflected in 3Q
- Made early retirement program(Sep) and start to introduce un-paid/paid leave, 3~4 days a week to employee

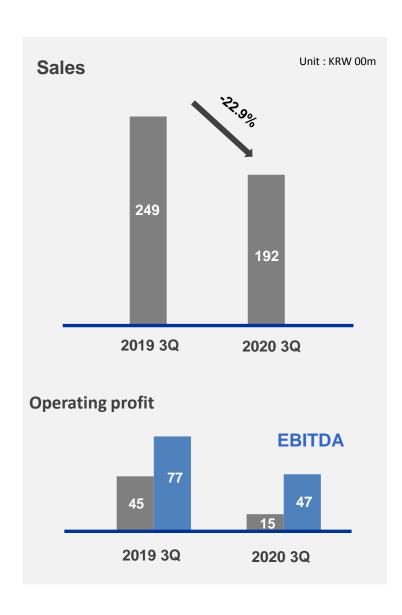
### Paradise SegaSammy

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	2020 3Q	2019 3Q	YoY (%)	2020 2Q
Sales	29,249	135,270	(78.4%)	26,015
Casino	15,127	107,875	(86.0%)	15,989
Hotel	13,424	21,211	(36.7%)	8,594
Fun City	698	6,184	(88.7%)	1,433
Cost of sales	48,084	97,283	(50.6%)	47,721
Casino	18,901	52,404	(63.9%)	18,423
(Comp.)	196	7,229	(97.3%)	136
(Tax *)	1,695	15,489	(89.1%)	1,740
Hotel	20,779	29,835	(30.4%)	20,318
Fun City	8,404	15,043	(44.1%)	8,980
Gross profit	(18,835)	37,986	nm	(21,706)
SG&A	6,734	13,511	(50.2%)	6,508
Operating profit	(25,569)	24,475	nm	(28,214)
OPM (%)	-	18.1%	-	-
EBITDA	(11,038)	40,608	nm	(13,488)
Financial cost	10,335	10,270	0.6%	9,419
Net Profit	(35,427)	16,308	nm	(36,373)

<sup>\*</sup> Note: Tourism promotion tax and Consumption tax levied on casino net sale

## 2-3. Earnings by Subsidiary – Paradise Hotel Busan





- Hotel sales increased 59.2% q-q following a recovery in domestic demand
- Turned into Operating profit of KRW1.5b q-q, backed by cost saving measures
- Showing signs of very fast recovery after eased social distancing measure from the level 2.5 in Sep

#### **Paradise Hotel Busan**

	2020 3Q	2019 3Q	YoY (%)	2020 2Q
Sales	19,155	24,856	(22.9%)	12,034
Cost of sales	12,546	14,822	(15.4%)	9,745
Gross profit	6,608	10,034	(34.1%)	2,289
SG&A	5,152	5,526	(6.8%)	3,786
Operating profit	1,456	4,508	(67.7%)	(1,447)
OPM (%)	7.6%	18.1%	-10.5 pt	-
EBITDA	4,675	7,739	(39.6%)	1,792
Net profit	955	3,739	(74.7%)	(1,652)

# 3. Financial Summary



#### **Income Statement**

KRW mn

	KRW mr						
	2020	. 09	2019				
Sales	349,856	100.0%	979,433	100.0%			
Casino	153,937	44.0%	408,306	42.0%			
Hotel	45,934	13.1%	89,272	9.2%			
Integrated Resort	144,994	41.4%	463,165	46.7%			
Other	4,990	1.4%	18,690	2.2%			
Cost of sales	376,443	107.6%	839,893	85.7%			
Gross profit	(26, 588)	-	139,540	14.2%			
SG&A	44,130	12.6%	87,671	9.6%			
Operating profit	(70,717)	-	51,868	5.3%			
Pre-tax profit	(88,355)	-	15,480	1.6%			
Net profit	(86,241)	-	6,730	0.7%			
Controlling interest	(50,636)	-	15,105	1.5%			

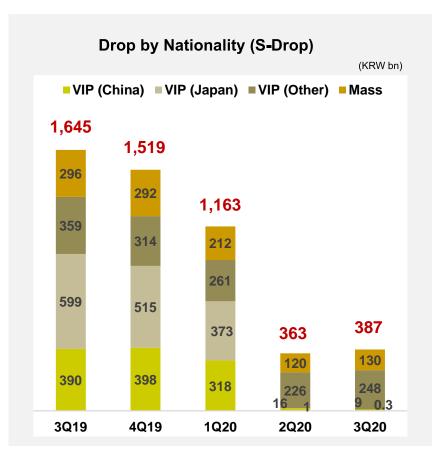
#### **Statements of Financial Position**

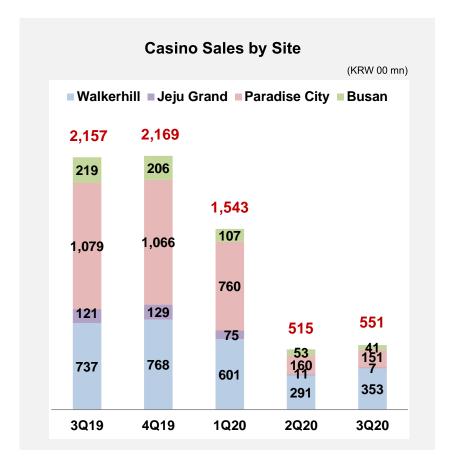
	2020.09	2019. 12	2018. 12	
Total Asset	3,313,696	3,470,583	3,150,767	
Current assets	445,994	498,625	327,545	
Cash & equivalents	405,473	431,935	266,946	
Accounts receivable	10,054	31,471	22,199	
Non-current assets	2,867,703	2,938,158	2,823,222	
Tangible assets	2,352,825	2,449,983	2,501,941	
Intangible assets	254,049	263,033	276,240	
Total Liability	1,805,306	1,866,151	1,524,676	
Current liability	403,210	632,417	421,769	
Borrowings	152,369	292,104	108,668	
Non-current liabilities	1,402,096	1,233,734	1,102,907	
Bond & borrowings	999,240	825,856	897,406	
Total Equity	1,508,391	1,604,203	1,626,092	
Controlling interest	1,208,173	1,266,266	1,272,238	

### 4-1. Casino Business



 Casino visitors plunged due to the impact of the COVID-19 outbreak - Facing overseas travel restrictions such self-quarantine for 14 days in Korean





Note: 1) Soft Drop: The amount of cash exchanged for chips by customers at the table

<sup>2)</sup> Figures are based on consolidated 4 casino property.

## 4-2. Hotel Business



### Paradise Hotel operation trends

(ADR: '000 won)

City	Hotel		2018			2019			2020				
City	поте	1	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q
	Paradise City	Occ.(%)	44.3	48.3	64.1	56.5	59.6	64.2	73.7	72.7	48.9	27.8	36.7
Inchaon		ADR	265	276	318	283	277	281	336	290	295	281	394
Incheon	Art Daradias	Occ.(%)	1	-	21.2	29.7	35.9	46.9	63.5	69.9	61.0	56.9	-
	Art Paradiso	ADR	-	-	107	364	342	353	413	361	318	316	-
Busan	Paradise Hotel	Occ.(%)	66.0	73.0	83.7	76.5	70.4	73.6	84.2	81.0	44.4	44.7	66.6
Dusan	Busan	ADR	249	256	299	255	252	257	311	266	252	238	324
Orlando	Embassy Suites Orlando	Occ. (%)	70.4	78.6	74.5	86.2	91.9	87.4	84.6	86.3	79.6	21.2	38.1
(US)	Downtown	ADR(US\$)	204	167	152	171	189	167	164	177	185	123	121

Note: Hotel Art Paradise has been temporarily closed to prevent the spread of COVID-19, from July 1, 2020 – until further notice